



Workshop: NGEBS 2014 - New Generation Enterprise And  
Business Innovation Systems

## Cooperative Decision Making in Virtual Enterprises

Nesat Efendioglu, Vedran Hrgovic, Ronald Quirchmayr, Robert Woitsch  
firstname.surname@boc-eu.com

### Cooperative Decision Making in Virtual Enterprises

- Cooperative Decision Making

Cooperative Decision .... involves multiple agents that operate under uncertainty on the basis of different streams of observations. Cooperative Decision Making unfolds over ... sequence of steps. At each step, every agent chooses an action based purely on its local observation, ...

Cooperative Decision Making. Christopher Amato. To appear in Decision Making Under Uncertainty: Theory and Application edited by Mykel J. Kochenderfer, MIT Press, 2014

- Virtual Enterprises

A virtual enterprise can be defined as an organization form in which a collection of legally independent enterprises, institutions, or single persons come together quickly to cooperate for a particular mission

D. Arnold, W. Faisst, M. Haertling, P. Sieber, Virtuelle Unternehmen als Unternehmenstyp der Zukunft? HMD) Theorie und Praxis der Wirtschaftsinformatik 32 (185) (1995) 8123.  
Kanet, J. J., Faisst, W., Mertens, P.: Application of information technology to a virtual enterprise broker: The case of Bill Epstein. International Journal of Production Economics, 62, (1999) 23-32

- Conceptual Modelling

Models are "a **representation of either reality or vision**" (Whitten, 2004) that are created "for some certain purpose" (OMG, 2003) "with an intended goal in mind" (Bézivin, 2001). The reality or vision that a model is representing is sometimes also referred to as "**system under study**" (SUS) (Seidewitz, 2003)

Karagiannis D., Grossmann W., Höfler P., (2008) Open Model Initiative: A Feasibility Study, retrieved, June 24, 2013, from [http://cms.dke.univie.ac.at/uploads/media/Open\\_Models\\_Feasibility\\_Study\\_SEPT\\_2008.pdf](http://cms.dke.univie.ac.at/uploads/media/Open_Models_Feasibility_Study_SEPT_2008.pdf)

## Requirements

- **Use Case:**  
Chair production of „ Muebles Romero“
- **Challenge:**  
In case a Virtual Enterprise is designed in a cooperative way, the challenge is make the modelling method aware of “cooperative decision making”
- **Requirement:**  
Enable cooperative decision making for relevant model information such as KPI thresholds, on quality criteria in thread models

## Requirement on Conceptual Modelling

1. **Development of modelling method** that enables to describe the thread models.
2. **Selection of mathematical model** that realizes “Cooperative Decision Making” to find a consensus among preferences.
3. **Develop a mechanism** that realizes cooperative decision making based on selected mathematical model in the aforementioned modelling method describes thread models

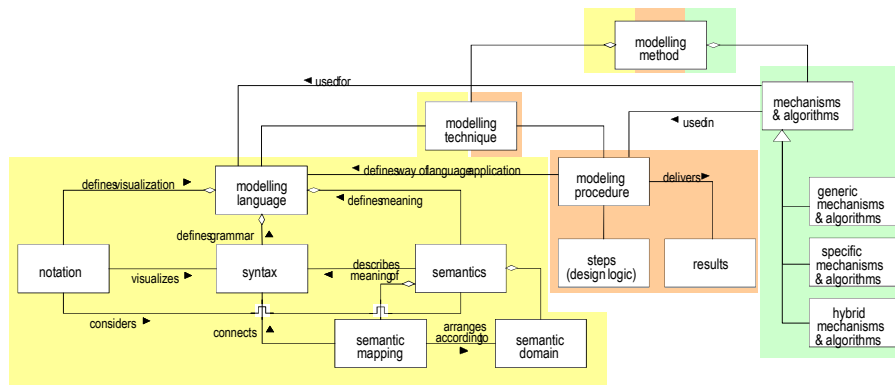
### Solution with Conceptual Modelling

1. Development of a **modelling method in ADOxx** for Virtual Enterprises including a model type „thread model“.
2. Selection of **mathematical model** that is considered as a **black-box**.
3. Development of „**Cooperative Decision**“ **mechanisms in ADOxx** enables modelling „thread models“ with making decisions on the relevant information of the models cooperatively, with AdoScript, Expression or Cooperative Attribute Type.

Development of a **modelling method in ADOxx** for Virtual Enterprises including a model type „thread model“.

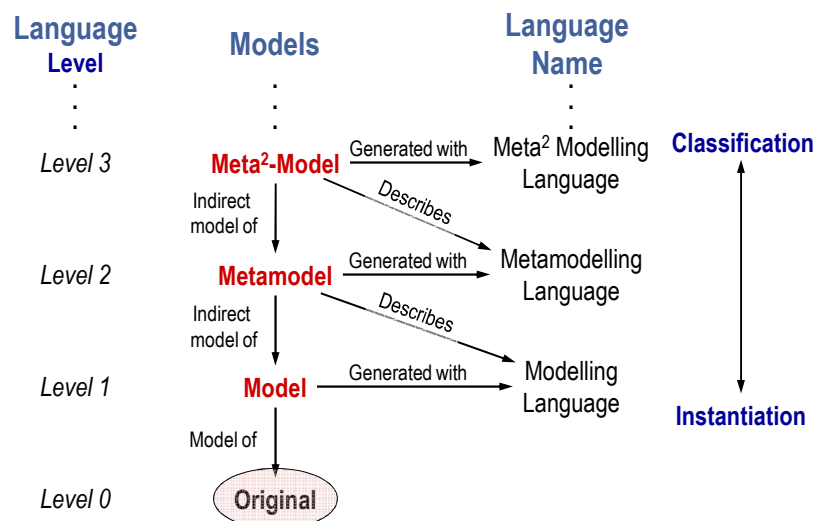
## **META MODELLING AS A CONCEPT**

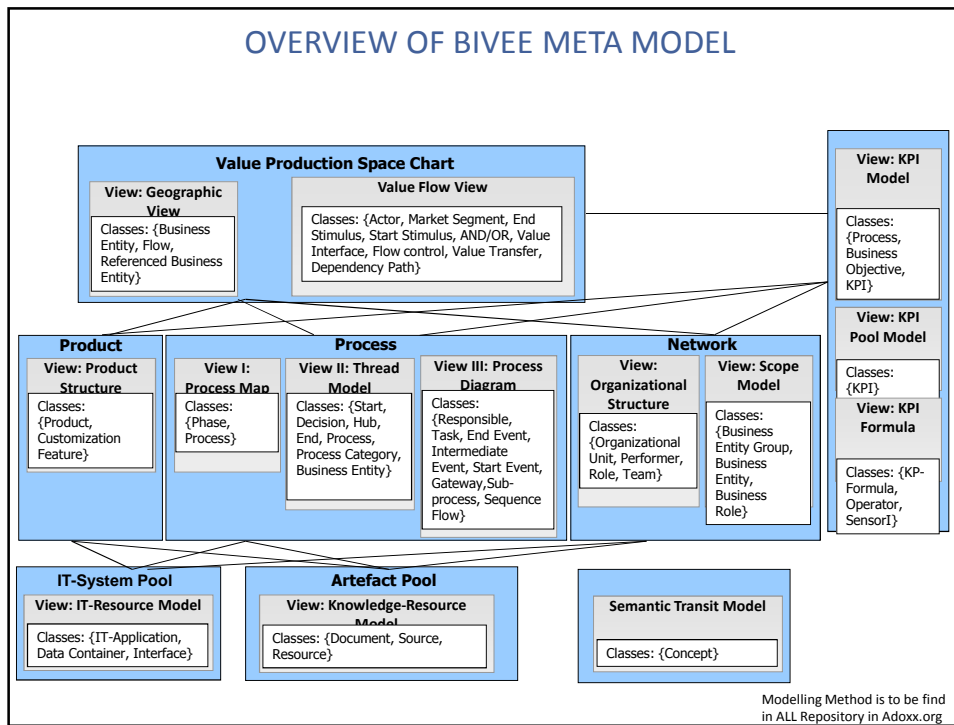
## Generic Modelling



Karagiannis, D., Kühn, H.: „Metamodelling Platforms“. In Bauknecht, K., Min Tjoa, A., Quirchmayer, G. (Eds.): Proceedings of the Third International Conference EC-Web 2002 – Dexa 2002, Aix-en-Provence, France, September 2002, LNCS 2455, Springer, Berlin/Heidelberg, p. 182 ff.

## META MODELLING AS A CONCEPT





INPUT:

**SELECTED MATHEMATICAL MODEL**

### Correlation as Selected Mathematical Model

Given that concepts process owner, preference and correlation vector are object types of a conceptual model;

$$ProcessOwner, Preference, CorrelationVector \in O_{MT}^T$$

There can be multiple owner of a process (given A and B) and each process owner can have one to many preferences;

$$\begin{aligned} A, B &\in ProcessOwner, pAi, pBi \in Preference \\ domain(Preference) &= \{ProcessOwner\} \\ card(ProcessOwner, Preference) &= \{1, n\} \end{aligned}$$

Each preference has a weight assigned with a value from predefined range of values

$$\begin{aligned} Weight_i &\text{ where } Weight_i \in A_{MT} \\ domain(Weight_i) &= \{Preference\}, \\ range(Weight_i) &= \{Enumeration_{weight}\} \\ card(Preference, Weight_i) &= \{1, 1\} \\ Enumeration_{weight} &= \{-w_i, -w_i + 1, \dots, -1, (0), 1, \dots, w_i - 1, w_i\}, \text{ with } w_i \in \mathbb{N} \ (i = 1, 2, \dots, N) \end{aligned}$$

### Correlation as Selected Mathematical Model

The weighting of preferences results in two preference vectors, one for each process owner:

$$P_A = (p_A^1, p_A^2, \dots, p_A^N) \text{ and } P_B = (p_B^1, p_B^2, \dots, p_B^N).$$

In order to calculate correlation between A and B's preferences we define a vector  $CorrelationVector_{AB} = (c_{AB}^1, c_{AB}^2, \dots, c_{AB}^N)$  given by

$$c_{AB}^i = \begin{cases} \frac{1}{2} + \frac{(-1)^{p_A^i p_B^i}}{2m_i^2} & \text{if } p_A^i < 0 \text{ and } p_B^i < 0 \\ \frac{1}{2} + \frac{p_A^i p_B^i}{2m_i^2} & \text{else.} \end{cases}$$

Due to the above scaling,  $c^i \in [0, 1]$ .

Processes are annotated with thresholds for preference values: lower and upper bounds. A process is selected by the mechanism, if all preference values of the correlation vector are within the corresponding lower and upper bound.

Let:

$$([L_{Process}^1, U_{Process}^1], [L_{Process}^2, U_{Process}^2], \dots, [L_{Process}^N, U_{Process}^N])$$

be the vector of thresholds for Process with  $L_{Process}^i$  being lower bounds and  $U_{Process}^i$  being upper bounds ( $i = 1, \dots, N$ ). Then  $Process$  is selected, if  $c_{AB}^i \in [L_{Process}^i, U_{Process}^i]$  for all  $i \in \{1, \dots, N\}$ .

Development of „**Cooperative Decision**“ mechanisms to model „thread model“ with making decisions cooperatively.

## **COOPERATIVE DECISION MAKING APPROACH**

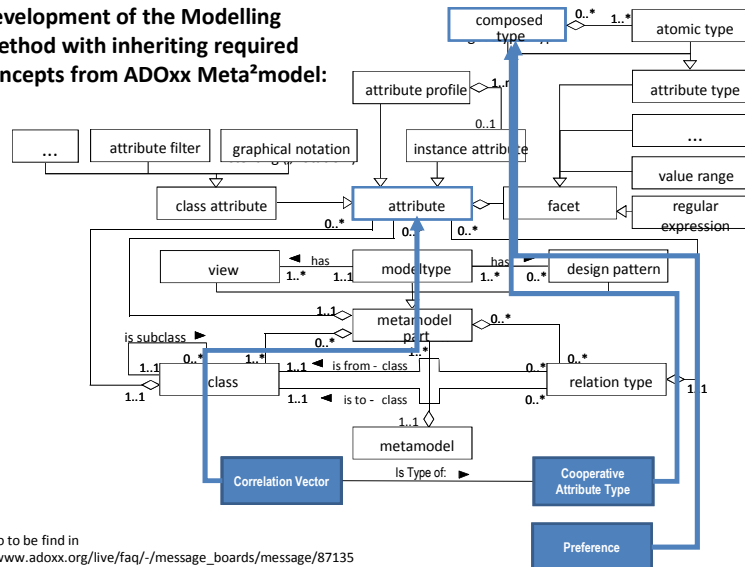
Cooperative Decision Making Solution developed in ADOxx

Cooperative Attribute:

1. Scripted
2. Expression
3. as an Attribute Type

## Cooperative Attribute Scripted- Description

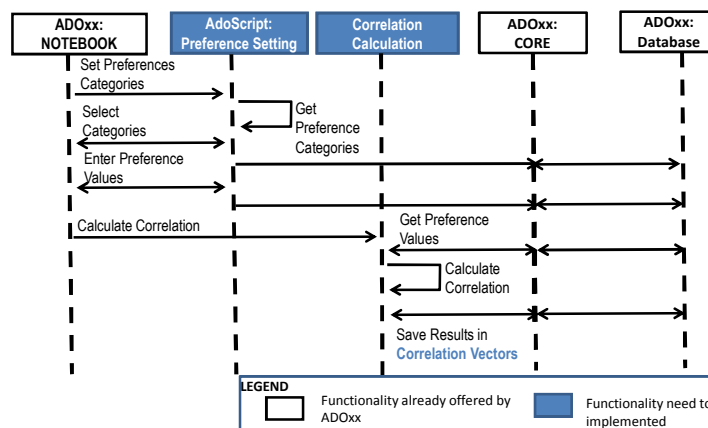
Development of the Modelling Method with inheriting required concepts from ADOxx Meta<sup>2</sup>model:



## Cooperative Attribute Scripted - Description

### Description of Algoritihm:

- A mechanism has been implemented with using AdoScript, which enables selection of dimensions, collection of values from preferences according to dimensions and calculates correlation according to selected mathematical model



## Cooperative Attribute Scripted– Realization (1/2)

### AdoScript Code:

```
GET_PREFERENCE_VALUES intproc_objid:(VAL s_intprocess_objid)
pref_attrid:(n_intproc_outspacepref_attrid) answers:a_answers_to_space
...
CALCULATE_CORRELATION a_answers_1_array:(a_answers_from_space)
a_answers_2_array:(a_answers_to_space) max_w_1:(3) max_w_2:(3)
a_prefandcorrandidim_array:a_correlation_results
...
PROCEDURE GET_PREFERENCE_VALUES intproc_objid:integer pref_attrid:integer answers: reference
{
  CC "Core" GET_REC_ATTR_ROW_COUNT objid:(intproc_objid) attrid:(pref_attrid)
  SET n_numberof_pref_space:(count)
  SET answers:(array(n_numberof_pref_space))
  FOR i from:0 to:(n_numberof_pref_space-1)
  {
    CC "Core" GET_REC_ATTR_ROW_ID objid:(intproc_objid) attrid:(pref_attrid) index:(i+1)
    SET n_rec_pref_rowid:(rowid)
    SET n_preferences_objid:(tobjid)
    CC "Core" GET_ATTR_VAL objid:(n_rec_pref_rowid) attrname:("Preference")
    SETL s_temp_pref:(val)
    CC "Core" GET_ATTR_VAL objid:(n_rec_pref_rowid) attrname:("Weight") as-string
    SETL s_temp_weight:(val)
    CC "Core" GET_ATTR_VAL objid:(n_rec_pref_rowid) attrname:("Dimension") as-string
    SETL s_temp_dimension:(val)
    SET answers[i]:(s_temp_pref+"@"+s_temp_weight+"@"+s_temp_dimension)
  }
}
```

Retrieve each  
preference from each  
agents

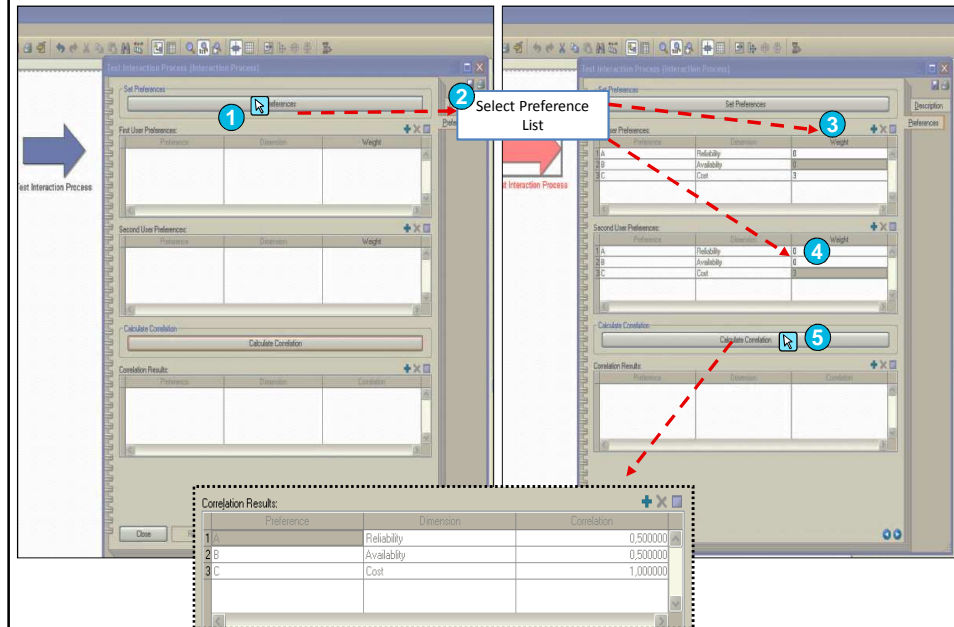
## Cooperative Attribute Scripted– Realization (2/2)

### AdoScript Code:

```
PROCEDURE CALCULATE_CORRELATION a_answers_1_array: array a_answers_2_array: array
max_w_1:integer max_w_2:integer a_prefandcorrandidim_array: reference
{
  SET co:(1/(2*max_w_1*max_w_2))
  SET n_answer_1_value:0
  SET n_answer_2_value:0
  SET n_questions_count:(a_answers_1_array.length)
  SET flag:1
  SET a_product_s_array:(array(n_questions_count))
  SET a_prefandcorrandidim_array:(array(n_questions_count))
  FOR i from:0 to:(n_questions_count-1)
  {
    SETL temp_prefandweight:(a_answers_1_array[i])
    SETL temp_pref:(token(temp_prefandweight , 0 , "@"))
    SET n_weight_1:(VAL token (temp_prefandweight , 1 , "@"))
    SETL temp_dim:(token(temp_prefandweight , 2 , "@"))
    FIND_SAME_PREF pref:(temp_pref) a_pref2:(a_answers_2_array) weight:n_weight_2
    IF ((n_weight_1<=0) AND (n_weight_2<=0))
    {
      SET flag:(-1)
    }
    SET a_product_s_array[i]:(((1/2)*(flag*co*(n_weight_1*n_weight_2))))
    SETL s_help_string:(STR (a_product_s_array[i]))
    SET a_prefandcorrandidim_array[i]:(temp_pref+"@"+s_help_string+"@"+temp_dim)
    SET flag:(1)
  }
}
```

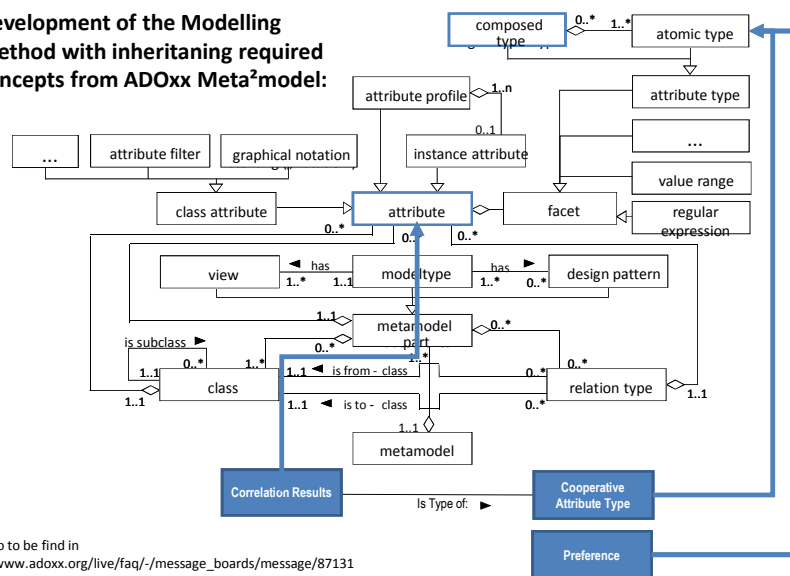
Calculate Correlation  
between each  
preference pairs

## Cooperative Attribute Scripted - Screen Shot



## Cooperative Attribute Expression- Description

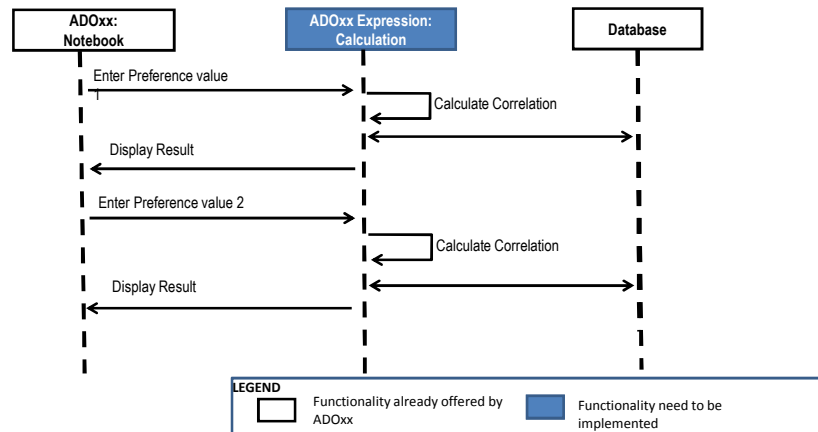
**Development of the Modelling Method with inheriting required concepts from ADOxx Meta<sup>2</sup>model:**



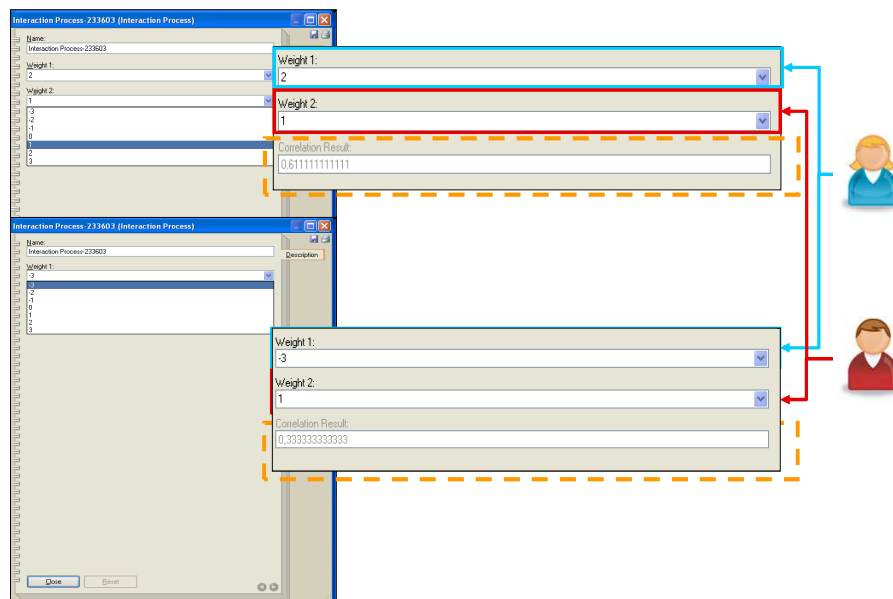
## Cooperative Attribute Expression- - Description

### Description of Algorithm:

- A expression based on selected mathematical model has been implemented. The expression listens entries of preferences and each time a preference is entered, it re-calculates correlation automatically.



## Cooperative Attribute Expression- - Screen Shot



### Cooperative Attribute as an Attribute Type - Description

- Enabling entry of preferences and calculation of correlation between preferences within an attribute that type of cooperative attribute which is defined in the meta<sup>2</sup>model.
- It is the best solution scenario. Since “Cooperative Attribute” has not been implemented in Meta<sup>2</sup>-model, this scenario could be implemented in ADOxx.

### Pro and Contra

	Solution	Pro	Contra
1:	Cooperative Attribute Scripted	<ul style="list-style-type: none"> <li>• User friendly</li> <li>• Flexible</li> <li>• Arbitrary Preferences</li> </ul>	<ul style="list-style-type: none"> <li>• Redundant preference concepts</li> </ul>
2:	Cooperative Attribute Expression	<ul style="list-style-type: none"> <li>• User friendly</li> <li>• Only entry of values</li> </ul>	<ul style="list-style-type: none"> <li>• Inflexible</li> <li>• Fix defined preferences</li> </ul>
3:	Cooperative Attribute as Attribute Type	<ul style="list-style-type: none"> <li>• User friendly</li> <li>• Flexible</li> <li>• Arbitrary Preferences</li> </ul>	<ul style="list-style-type: none"> <li>• Inflexible until its implemented in Meta<sup>2</sup>-model</li> </ul>

### Summary and Outlook

- Cooperative decision making can be applied on relevant information of conceptual models by modellers from different parties who design a Virtual Enterprise.
- Implementation of several alternatives enable a huge flexibility of the developed modelling tools.
- Definition of “Cooperative Attribute” in the Meta<sup>2</sup>model and implementation of the scenario with “Cooperative Attribute as a Attribute Type” are open research questions like;
- Consideration of conflicting preferences in the mathematical model

### Download and Use the Solutions

1. Join ADOxx.org and download development platform  
[www.adoxx.org/live/download](http://www.adoxx.org/live/download)
2. Implement your modelling tool  
[www.adoxx.org/live/video-helloworld](http://www.adoxx.org/live/video-helloworld)
3. Download implemented solutions and join into discussions about them  
[www.adoxx.org/live/faq/-/message\\_boards/message/87135](http://www.adoxx.org/live/faq/-/message_boards/message/87135)  
[www.adoxx.org/live/faq/-/message\\_boards/message/87131](http://www.adoxx.org/live/faq/-/message_boards/message/87131)
4. Download cooperative decision making solution package  
[www.adoxx.org/live/tutorial](http://www.adoxx.org/live/tutorial) -> NGEBS 2014
5. Integrate cooperative decision making solution into your modelling tool and get help from the OMILAB community  
[www.omilab.org](http://www.omilab.org)

## RELATED WORK: REFERENCES (1/2)

- 1) Adla, A.; Zarate, P., A Cooperative Intelligent Decision Support System , International Conference on Service Systems and Service Management, 2006, pp763-769
- 2) Kanet, J.; Faiss, W.; Mertens, P., Application of information technology to a virtual enterprise broker: The case of Bill Epstein, in International Journal of Production Economics 62, 1999, p 23-32
- 3) Qin, X.; Li, P.; Adjallah, K.; Eynard, B.; Lee, J., Cooperative Decision Making for Diagnosis of Complex System based on Game Theory: Survey and an Alternative Scheme, IEEE International Conference on Industrial Informatics, 2006, pp 725-730
- 4) Sakava, M.; Nishizaki, I., Cooperative Decision Making in Hierarchical Organizations, in Cooperative and Noncooperative Multi-Level Programming, 2009, p 83-179
- 5) Sahrivar, E.; Moshiri, B.; Rezagholizadeh, M., Decision Concensus in Cooperative Fuzzy Decision Making, 19<sup>th</sup> Iranian Conference on Electrical Engineering (ICEE), 2011, pp 1-6
- 6) Kwon, Y.; Lee, H.; Lee, J., The Virtual Enterprise: Redefining the Concept, in Web and Communication Technologies and Internet-Related Social Issues – HIS, 2003, pp 249-258
- 7) Woitsch, Robert, "Hybrid Modeling: An Instrument for Conceptual Interoperability." Revolutionizing Enterprise Interoperability through Scientific Foundations. IGI Global, 97-118, 2014.
- 8) Fraunhofer IAO, Industrie 4.0, <http://www.iao.fraunhofer.de/lang-de/geschaeftsfelder/unternehmensentwicklung-und-arbeitsgestaltung/1009-industrie-40.html> (accessed, February 17, 2014)
- 9) FinES Cluster (2010), FinES Research Roadmap, <http://cordis.europa.eu/fp7/ict/enet/documents/fines-researchroadmap-final-report.pdf> (accessed February 17, 2014)
- 10) Fill, H-G., Redmond, T., Karagiannis, D.: FDM: A Formalism for Describing ADOxx Meta Models and Models. ICEIS, 2012.
- 11) ADOxx.org, [www.adoxx.org](http://www.adoxx.org) (accessed, February 28, 2014)
- 12) Karagiannis, D., Buchmann, R., Burzynski, P., Brakmic, J., "Specification of Modelling Method Including Conceptualisation Outline" ComVantage Project Deliverable D3.1.1, 2012
- 13) Hrgovic, V., Elendioglu, N., Woitsch, R., Quirchmayr, R., Popescu, S., "Mobile and Community aspects of the eHealthMonitor Knowledge Space", eHealth Monitor Project Deliverable D3.3, 2013
- 14) Poplewell K., Lampathaki F., Koussouris S., Mouzakitis S., Charalabidis Y., Goncalves R., Agostinho C. (2012) EISB State of Play Report, Deliverable D2.1 ENSEMBLE, retrieved, June 24, 2013 from [http://www.fines-cluster.eu/fines/jm/Publications/Download-document/339-ENSEMBLE\\_D2.1\\_EISB\\_State\\_of\\_Play\\_Report-v2.00.html](http://www.fines-cluster.eu/fines/jm/Publications/Download-document/339-ENSEMBLE_D2.1_EISB_State_of_Play_Report-v2.00.html)
- 15) Karagiannis, D., Hrgovic, V. and Woitsch, R., "Model driven design for e-applications: the meta model approach". iiWAS, IEEE, 2011
- 16) Hrgovic, V., Karagiannis D. and Woitsch, R., Conceptual Modeling of the Organisa-tional Aspects for Distributed Applications: The Semantic Lifting Approach, COMPSACW, IEEE, 2013
- 17) ADOxx.org, Homepage, <http://www.adoxx.org/live/home> (accessed February 21, 2014)
- 18) Woitsch, Robert, Hybrid Modeling with ADOxx: Virtual Enterprise Interoperability using Meta Models
- 19) Utz, W., Hrgovic, V., Woitsch, R., Pramatar, K., Tarantilis, C., Zachariadis, M., Zampou, E., "Operations and Supply Chain Management Tools Description – Initial Version" e-SAVE Project Deliverable D3.1, 2013
- 20) Kühn, Harald, Methodenintegration im Business Engineering, PhD Thesis, 2004.

## RELATED WORK: REFERENCES (2/2)

- 21) PlugIT, Overview of Modelling Languages, [http://plug-it.org/plugitwiki/index.php5/Main\\_Page](http://plug-it.org/plugitwiki/index.php5/Main_Page) (accessed February 21, 2014)
- 22) Karagiannis, D., Kühn, H. Metamodelling Platforms In: Bauknecht, K.; Min Tjoa, A.; Quirchmayer, G. (Eds.) Proceedings of the Third International Conference EC-Web 2002 – Dexa 2002, (p. 182) Aix-en-Provence, France, LNCS 2455, Springer-Verlag, Berlin, Heidelberg, 2002
- 23) BIVEE EU Project, <http://bivee.eu/> (accessed February 21, 2014)
- 24) e3Value, "e3Value Methodology: Exploring innovative e-business ideas", <http://e3value.few.vu.nl/e3family/e3value/> (accessed February 21, 2014)
- 25) Supply Chain Council, "SCOR", <https://supply-chain.org/scor/>, (accessed February 21, 2014)
- 26) ADOxx.org, "Cooperative Attribute Scripted" [http://www.adoxx.org/live/faq/-/message\\_boards/message/87135](http://www.adoxx.org/live/faq/-/message_boards/message/87135) (accessed March 25, 2014)

**THANK YOU FOR YOUR ATTENTION!**



Nesat Efendioglu

BOC Asset Management GmbH  
Operngasse 20B  
A-1040 Vienna

Tel.: ++43-1-905 10 56

Fax: ++43-1-905 10 56 3007

Email: nesat.efendioglu@boc-eu.com

Web: www.boc-group.com



www.adoxx.org  
info@adoxx.org

